**Salecology: How to generate new business - Fast**

How easy would it be to generate new business if the customer agreed with everything you said!

Using the latest research into how people buy and combining it with the science of how the brain works, Salecology will give you the life changing skills to connect with customers on a totally different level, and the ability to influence their thoughts, decisions and actions.

This programme is specifically targeted at how to generate new business, from e-marketing, cold calling, prospecting, or connecting with existing customers to upsell and cross sell new products and services.

Those who have learnt Salecology have seen dramatic impact of their performance, a few examples:

* New Product Sales Increased by 170%
* Sales figures increased by 42%
* Sales conversion up by 70%
* Connections with decision makers up 400%
* Average Order Value – Increased by 22%
* Sales Pipeline increased to 500% of target

Attending this workshop, whether you are a sales veteran or new into a business development role will, without fail, revolutionize your approach. You will leave the workshop wondering how you were ever selling before now.

By the end of this lively interactive workshop you will learn:

How the brain make buying decisions

What to say and do to engage the customer into a conversation

How to speed read a customers personality

How to build quick trust and rapport

The 3 questions that determine success or failure

Conversational Hypnosis

Emotional Triggers that get the customer to act – now!

Salecology is by far the world’s leading thinking on how to interact with customers on a personal level. People Buy From People they trust! Book your place now on this workshop and deliver the customer experience that will turn your prospects into customers.

Those who attend this programme also would enjoy:

Getting the Customer to say – YES

Supercharged Sales Planning

Sales for Non Sales people

Neurological Marketing

Managing Large Opportunities

Salecology for Inside / Telesales

“I had to call Salecology to complain… after the training my sales teams were selling so much I was running out of stock!” CEO of large retailer.

“I have attended many other sales courses and thought this was going to be another standard course – wrong – this blew my mind and totally changed my sales approach” Sales Manager.